



Empowering
your
potential



Company Profile

Founded in 1992, Studiodelta provides training programs and innovative solutions in Information Communication Technology. We deliver professional and post-graduate training courses, customized, classroom-based and e-learning based, on the most common information technologies.

Studiodelta is an official learning and Test center for Microsoft, Linux, Cisco, Oracle, Adobe, Autodesk, Sun and many others professional certifications.

Main activities can be grouped as follows:

- **IT TRAINING**, on the most important technologies and software; this business unit is structured in **Calendar** training (with scheduled edition of- Master, Courses, Exam Preparation) and **Custom** training, with learning objectives designed on demand from the customer that usually is a company or a Public Institution. In addition Studiodelta offers **e-learning** training (Synchronous and asynchronous) and **blended** which means a mixed mode between classroom and e-learning training. Those services are often delivered with Assessment and Skill Profiling and monitoring and tutoring services;
- **CONSULTING ACTIVITIES** within Networking, Security, Web Usability, web Accessibility and Web Marketing (SEO & SEM);
- **DEVELOPMENT ACTIVITIES**, designing and developing digital communication solutions such as web sites and system integrations.

Studiodelta adopts a Quality System certified by Dasa-Rägister Spa conformed to **EN ISO 9001:2008 standards**.

Studiodelta is authorized and certified as a high quality Learning Center by the most important multinational software houses such as Microsoft, Linux, Cisco, Oracle, Adobe, Autodesk, Sun and many others. Training and consultancy is delivered by experienced and certified technicians and trainers.

Studiodelta is an authorized Testing Center **VUE** (Virtual University Enterprise) and **Prometric** in order to deliver international certifications such as Microsoft Certified Professional, Cisco CCNA, SUN Java, Oracle, Adobe, Linux and many others.

Studiodelta is part of the national organization PCSNET of Italian Training and ICT Services Centers, and is considered a landmark in the South of Italy for highly specialized training and consulting activities.

Studiodelta is composed of 16 people, about 500 Sq. Meters available, 6 classrooms, 3 Labs, Library, DataCenter, 12 Certified internal Trainers, 60 national trainers and 1500 customers certified during 2008. Studiodelta can count on a commercial and operative branch in Rome too.



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Training Business Unit

Main activities of this Business Unit are:

- Designing and Delivering training activities on the most common information Technologies and software applications; these are delivered both through standard models "**Calendar**" - that is, training projects available on a catalogue and already scheduled - and **on Demand**- that is, training projects designed collaboratively with the customer (usually an organization)
- **Distance Learning** is the process of creating an educational experience of equal qualitative value for the learner to best suit their needs outside the classroom. Rather than attending courses in person, teachers and students may communicate by exchanging printed or electronic media, or through technology that allows them to communicate in real time and through other online ways. In fact training courses delivered by us are divided into two groups: **synchronous** and **asynchronous**. Synchronous technology is a mode of online delivery where all participants are "present" at the same time and requires a timetable to be organized and a specific software such as Microsoft Livemeeting. Asynchronous technology is a mode of online delivery where participants access course materials, published on a Learning Management Software, on their own schedule. Services related to this kind of training are monitoring, tutoring and assessment. It's possible also to deliver Blended Learning which is composed of a mix of classroom and e-learning.
- **Training on the Job** where the trainer is beside the customer in his office delivering training directly on a specific problem.



Calendar Training

This kind of training is based on Studiodelta learning projects (Courses and Masters) that are delivered in scheduled sessions every semester. Every candidate before accessing at the classroom as attendee must take an assessment test and an interview with one of trainers in order to have a prerequisite evaluation.

Main topics are:

- Computer literacy and Office Automation,
- Graphic and Computer Aided Design,
- Software Development,
- Web Design,
- Server Operative Systems,
- Networking & Security,

The training is integrated by Assessment activities, Labs and Exam Preparation (exam simulations)

On Demand Training

Training on demand refers to training projects designed collaboratively with the customer (usually an organization) and can be delivered to a group of users or individually. Topics can be chosen among calendar courses or can be created on demand. This kind of training can be delivered on customer site (even with our mobile classroom) or in our structure.

At the end of this training attendees may request assessment and Skill upgrade evaluation services based on specific targets.

e-Learning & Blended Training

Distance Learning is delivered through BRIDGE, our Learning Management System (www.bridge.it) available 24h per day and 7 days a week.

BRIDGE Learning Management System is a software developed to deliver both distance and blended learning activities; it allows to track and manage the whole learning process, responding to administrative, teacher and students needs.



Moreover, BRIDGE Integrates an assessment system, which allows the management of tests and assignments and includes all tools related to synchronous and asynchronous training such as webcast software, email, forum, file sharing. Etc .

BRIDGE is an e-learning management platform certified by ADL SCORM (Sharable Content Object Reference Model) complying with the international and Italian guidelines about accessibility (WCAG, Italian Law 4/04, DPR 01/03/05 N. 75).

Bridge Learning Management System has successfully achieved the Microsoft "Platform Test for ISV Solutions" Windows Server 2003 e SQL 2005.

Testing was conducted independently by VeriTest, a testing service of Lionbridge Technologies.



Networking & Security Business Unit

This is a Studiodelta business unit (and an internal department) which delivers professional services about computer networking and security by consulting, supporting and training organizations.

Among offered services we find:

- Consulting services to ensure compliance with D.L. 196/2003
- Providing Software for Security and Networking Monitoring.
- Analysing, Planning, Designing and Implementing LAN, WAN, MAN, VPN
- Analysing, Planning, Designing and Implementing Wireless Networks;
- Optimizing and redesigning existent networks with related documentation;
- Consulting for migration on Operative Systems, network re-engineering, systems integration, and clustering;
- Vulnerability reports;
- Designing and Implementing Security and Disaster Recovery plans;
- Remote clinic;

Digital Business Unit

Studiodelta has the know-how and experience in designing and developing web applications as marketplaces , portals, e-commerce, e-procurement projects, and also Business to Consumer, Business to Business, Business to Government and Consumer to Consumer. Apart from the type of business model or application, the high technology adopted is highly scalable, integrable and customizable to best meet customers' needs.

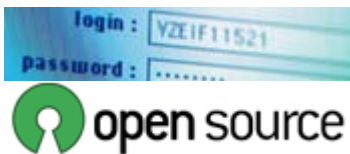
Every web application developed is based on a *Web Content Management System* which is a dynamic software usually implemented for creating and managing HTML content. It is used to manage and control a large, dynamic collection of Web material (HTML documents and their associated images). WCMS facilitates content creation, content control, editing, and many essential Web maintenance functions. These tools are designed to allow users with little or no knowledge of programming languages or markup languages to create and manage content with relative ease of use.

Studiodelta has its own Web Farm to manage customers' projects. A Web Farm is a collection of computer servers maintained to accomplish server needs far beyond the capability of one machine. Server farms often have backup servers, which can take over the function of primary servers in the event of a primary server failure.

Studiodelta has skills and experience to implement web marketing strategies, SEO and SEM strategies (Search Engine Optimization and Search Engine Marketing).

Web Accessibility evaluation

Studiodelta is an official evaluator, authorized by **CNIPA** (Centro Nazionale per l'Informatica nella Pubblica Amministrazione), for web accessibility of web sites according to Italian law (Legge "Stanca" 4/2004 and following modifications).





Web accessibility refers to the practice of making websites usable for people of all levels of abilities. When sites are correctly designed, developed and edited, all users can have equal access to information and functionality.

ICT SKILLS: Recruiting IT Professionals

ICT Skills is the newest Studiodelta division specialized in recruiting people with IT skills certified or certifiable. This division is supported by a specific web portal www.ictskills.it

Studiodelta for this activity is authorized by the Italian Ministry of Labor (Mercato del Lavoro Divisione I in data 12/01/2009 prot. 13/I/0000356 ai sensi D.L. 10/09/03 n. 276)

This division is dedicated to:

- Employed, unemployed and consultants with specific ICT skills
- National and international organizations that need to recruit IT professionals with specific skills and certifications. Through ICT Skills division Studiodelta recruits, selects and interviews the best candidate. If there is a gap between the candidate's skills and the organization's requirements, Studiodelta will offer a specific training project on demand.

Studiodelta is:



Ministero dell'Istruzione, dell'Università e della Ricerca



Presentazione aziendale – 13- Giugno -2011